

# 天立教育国际控股有限公司

## **Tianli Education International Holdings Limited**

(Incorporated in the Cayman Islands with limited liability) Stock Code: 1773



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#### **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Luo Shi *(Chairman)* Ms. Yang Zhaotao Mr. Wang Rui

#### **Non-executive Director**

Mr. Tian Mu

#### **Independent non-executive Directors**

Mr. Liu Kai Yu Kenneth Mr. Yang Dong Mr. Cheng Yiqun

#### **BOARD COMMITTEES**

#### **Audit Committee**

Mr. Liu Kai Yu Kenneth *(Chairman)* Mr. Cheng Yiqun

Mr. Yang Dong

#### **Remuneration Committee**

Mr. Cheng Yiqun (Chairman)

Mr. Wang Rui Mr. Yang Dong

#### **Nomination Committee**

Mr. Cheng Yiqun (Chairman)

Mr. Luo Shi

Mr. Liu Kai Yu Kenneth

#### **AUDITOR**

Ernst & Young Certified Public Accountants 27/F, One Taikoo Place 979 King's Road Quarry Bay, Hong Kong

# CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR AND TRANSFER AGENT

Maples Fund Services (Cayman) Limited PO Box 1093, Boundary Hall Cricket Square Grand Cayman KY1-1102 Cayman Islands

#### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716 17/F, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

#### **JOINT COMPANY SECRETARIES**

Mr. Wang Rui

Ms. Zhang Xiao ACG, ACS

#### **AUTHORISED REPRESENTATIVES**

Mr. Wang Rui Ms. Zhang Xiao

#### LEGAL ADVISOR AS TO HONG KONG LAW

Jingtian & Gongcheng LLP Suites 3203-3207, Edinburgh Tower The Landmark 15 Queen's Road Central Hong Kong

#### **REGISTERED OFFICE IN CAYMAN ISLANDS**

PO Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

#### **HEADQUARTER IN THE PRC**

Tower T25
Qingyang Industrial Zone
Chengdu
Sichuan Province
PRC

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

40th Floor, Dah Sing Financial Centre No. 248 Queen's Road East Wanchai Hong Kong

#### **PRINCIPAL BANKS**

Industrial and Commercial Bank of China Agricultural Bank of China China Citic Bank

#### STOCK CODE

1773

#### **COMPANY WEBSITE**

http://www.tianlieducation.com

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# **Financial Highlights**

# For the six months ended 30 June

	2021 RMB'000 (Unaudited)	2020 RMB'000 (Unaudited)	<b>Change</b> RMB'000	Percentage Change
Revenue Gross Profit Profit for the period	882,490 413,401 273,797	570,654 275,262 210,242	311,836 138,139 63,555	54.6% 50.2% 30.2%
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE COMPANY				
Basic Diluted	RMB 12.65 cents 12.57 cents	RMB 10.22 cents 10.19 cents	RMB 2.43 cents 2.38 cents	23.8% 23.4%



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### **Independent Review Report**

To the board of directors of Tianli Education International Holdings Limited (Incorporated in the Cayman Islands with limited liability)

#### Introduction

We have reviewed the interim financial information set out on pages 5 to 31, which comprises the condensed consolidated statement of financial position of Tianli Education International Holdings Limited (the "Company") and its subsidiaries (the "Group") as at 30 June 2021 and the related condensed consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the six-month period then ended, and explanatory notes. The Rules Governing the Listing of Securities on the Main Board of The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and International Accounting Standard 34 Interim Financial Reporting ("IAS 34") issued by the International Accounting Standards Board. The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with IAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### Scope of Review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity* issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with IAS 34.

Ernst & Young
Certified Public Accountants
Hong Kong

31 August 2021

# Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

For The Six Months Ended 30 June 2021

	Notes	2021 RMB'000 (Unaudited)	2020 RMB'000 (Unaudited)
REVENUE Cost of sales	3	882,490 (469,089)	570,654 (295,392)
Gross profit		413,401	275,262
Other income and gains Selling and distribution expenses Administrative expenses	3	13,393 (11,377) (113,153)	11,288 (8,108) (58,575)
Other expenses Interest expenses Share of profits/(losses) of:	4	(13,418) (13,337)	(1,576) (7,395)
A joint venture Associates		3,405 1,630	(103)
PROFIT BEFORE TAX	5	280,544	210,793
Income tax expense	6	(6,747)	(551)
PROFIT FOR THE PERIOD		273,797	210,242
OTHER COMPREHENSIVE INCOME FOR THE PERIOD  Other comprehensive income/(loss) that will be reclassified to profit or loss in subsequent periods:  Exchange differences related to translation of a foreign operation		(85)	178
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		273,712	210,420
Profit attributable to: Owners of the Company Non-controlling interests		269,568 4,229 273,797	208,466 1,776 210,242
Total comprehensive income attributable to: Owners of the Company Non-controlling interests		269,483 4,229	208,644 1,776
		273,712	210,420
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE COMPANY			
Basic	7	RMB12.65 cents	RMB10.22 cents
Diluted	7	RMB12.57 cents	RMB10.19 cents

### **Interim Condensed Consolidated Statement of Financial Position**

30 June 2021

	Notes	30 June 2021 RMB'000 (Unaudited)	31 December 2020 RMB'000 (Audited)
NON-CURRENT ASSETS			
Property, plant and equipment	8	5,102,622	3,801,800
Right-of-use assets	9	1,538,748	1,261,552
Goodwill	10	7,572	7,572
Other intangible assets	10	7,271	5,622
Investment in a joint venture		268,296	264,891
Investments in associates		98,929	97,299
Prepayments, deposits and other receivables	12	477,178	201,155
		,	· · · · · · · · · · · · · · · · · · ·
Total non-current assets		7,500,616	5,639,891
CURRENT ACCETS			
CURRENT ASSETS Inventories		6,043	9,010
Trade receivables	11	3,450	739
Prepayments, deposits and other receivables	12	47,567	49,066
Amounts due from related parties		•	95,692
Financial assets at fair value through profit or loss	23(b)	1,882 359,650	68,550
Cash and cash equivalents	13	880,222	1,563,135
out and out oquivalent		000,222	1,000,100
Total current assets		1,298,814	1,786,192
CURRENT LIABILITIES			
Trade payables	14	26,404	30,030
Other payables and accruals	15	504,282	372,885
Contract liabilities	16	567,619	672,559
Interest-bearing bank loans	18	538,859	520,056
Amounts due to related parties	23(b)	799,980	270,444
Tax payable	( )	9,535	4,011
Lease liabilities	9	19,732	7,477
Deferred income	17	461,897	376,491
Total current liabilities		2,928,308	2,253,953
NET CURRENT LIABILITIES	1	(1,629,494)	(467,761)
TOTAL ASSETS LESS CURRENT LIABILITIES		5,871,122	5,172,130

		30 June	31 December
		2021	2020
	Notes	RMB'000	RMB'000
		(Unaudited)	(Audited)
NON-CURRENT LIABILITIES			
Contract liabilities	16	47,387	48,399
Lease liabilities	9	191,192	90,202
Deferred income	17	1,174,420	907,145
Interest-bearing bank loans	18	950,750	773,250
Total non-current liabilities		2,363,749	1,818,996
Net assets		3,507,373	3,353,134
EQUITY Equity attributable to owners of the Company			
Issued capital	19	184,042	184,042
Reserves		3,287,367	3,128,053
		3,471,409	3,312,095
Non-controlling interests		35,964	41,039
Total equity		3,507,373	3,353,134

Luo Shi Director Wang Rui Director

### **Interim Condensed Consolidated Statement of Changes in Equity**

For the six months ended 30 June 2021

			Attr	ibutable to ow	ners of the Com	pany				_	
	21	Shares repurchased for the share	Share award	<b>0</b> . % I	Difference arising from acquisition of non-	Statutory	Exchange	P. G. J.		Non-	7.11
				-	•	-			Total	-	Total
-	-							-			equity RMB'000
											(unaudited)
(note 19)	(unauditeu)	(note 20)	(unauditou)	(unaudicu)	(unauditou)	(unauditou)	(unauditou)	(unauditou)	(unauditou)	(unauditou)	(unauunou)
184,042	1,515,989*	(41,211)*	2,803*	563,558*	(824)*	137,958*	(338)*				3,353,134
-	-	-	-	-	-	-	-	269,568	269,568	4,229	273,797
-	-	-	-	-	-	-	(85)	-	(85)	-	(85)
-	-	-	-	-	-	-	(85)	269,568	269,483	4,229	273,712
-	-	-	-	-	-	-	-	-	-	1,000	1,000
-	-	-	-	-	-	6,819	-	(6,819)	-	-	-
-	-	(22,404)	-	-	_	-	-	-	(22,404)	-	(22,404)
_	-	17,136	_	-		_	-	_	17,136	_	17,136
_	-		_	-	_	_	-	_		-	1,729
		,							,		,
_	903	(29)	(874)	-		-		-	_	-	-
_		-	-	_		_		_	(112,102)	_	(112,102)
	( ,								, , , ,		, , , , , , , , , , , ,
_	_	_	_	_	_	_	_	_	_	(10.453)	(10,453)
										(10,100)	(10,100)
_	_	_	5.797	_	_	_	_	_	5.797	_	5,797
			*,. * .						٠,.٠,		-,
_	(28)		_	_		_	_	_	(28)		(28)
	(=0)								(=3)		(=0)
					(297)				(297)	149	(148)
	Issued capital RMB'000 (unaudited) (note 19)  184,042	capital RMB'000 (unaudited) (note 19)         premium RMB'000 (unaudited)           184,042         1,515,989*           -         -           -         -           -         -           -         -           -         -	repurchased for the share lssued Share award capital premium scheme RMB'000 RMB'000 RMB'000 (unaudited) (note 19) (unaudited) (note 20)  184,042 1,515,989* (41,211)*	Shares   Frequenciased   Share   For the sha	Shares   repurchased   Share   for the share   award   scheme   Capital   premium   scheme   reserve   reserve   RMB'000   RMB'000   RMB'000   RMB'000   RMB'000   RMB'000   (unaudited)   (unaudite	Shares   Shares   Share   Fepurchased   Share   Share   Fepurchased   Fepurchased   Share   Fepurchased   Fepurchase	Shares   repurchased   Share   reserve   of non-   Statutory   Statutory   Statutory   Statutory   Statutory   Statutory   Statutory   RMB'000   RMB'0	Shares   Shares   Share   Sh	Shares   Capital   Capit	Shares   Shares   Shares   Shares   Shares   Shares   Shares   Shares   Shares   Share   Sha	Share   Page   Page

184,042

1,404,762\*

(44,779)\*

7,726\*

563,558\*

(1,121)\*

144,777\*

(423)\* 1,212,867\*

3,471,409

35,964

3,507,373

As at 30 June 2021 (unaudited)

$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1×1×1×1×1×1×1×1×1×1×1×1×1×1×1×1×1×1×1×	X-y=Z X X X X X X X X X X X X X X X X X X X

			Attributable to owners of the Company					_				
	Issued capital RMB'000 (unaudited) (note 19)	Share premium RMB'000 (unaudited)	Shares repurchased for the share award scheme RMB'000 (unaudited) (note 20)	Share award scheme reserve RMB'000 (unaudited)	Capital reserve RMB'000 (unaudited)	Difference arising from acquisition of non- controlling interests RMB'000 (unaudited)	Statutory surplus reserves RMB'000 (unaudited)	Exchange fluctuation reserve RMB'000 (unaudited)	Retained profits RMB'000 (unaudited)	<b>Total</b> RMB'000 (unaudited)	Non- controlling interests RMB'000 (unaudited)	g Total ds equity 00 RMB'000
At 1 January 2020 (audited) Profit for the period Other comprehensive income for the period:	176,375 -	1,015,777	(42,489) -	-	563,558 -	16,326 -	101,025	151 -	608,260 208,466	2,438,983 208,466	42,424 1,776	2,481,407 210,242
Exchange differences on translation of foreign operation	_				_	_		178	_	178		178
Total comprehensive income												
for the period	-	-	-	-	-	-	-	178	208,466	208,644	1,776	210,420
Transfer from retained profits  Offset with a dividend	-	-	4 070	-	-	-	23,893	-	(23,893)	4 070	-	4.070
Final 2019 dividend declared Equity-settled share award	-	(77,668)	1,270 -	-	-	-	-	-	-	1,270 (77,668)	-	1,270 (77,668)
scheme expenses Proceeds from shares awarded in the prior year under	-	-	-	1,480	-	-	-	-	-	1,480	-	1,480
the share award scheme	-	-	8	-	-	_	_	-	-	8	_	8
At 30 June 2020 (unaudited)	176,375	938,109*	(41,211)	1,480*	563,558*	16,326*	124,918*	329*	792,833*	2,572,717	44,200	2,616,917

<sup>\*</sup> These reserve accounts comprise the reserves of RMB3,287,367,000 (31 December 2020: RMB3,128,053,000) in the interim condensed consolidated statement of financial position.

### **Interim Condensed Consolidated Statement of Cash Flows**

For the six months ended 30 June 2021

	Notes	2021 RMB'000 (unaudited)	2020 RMB'000 (unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before tax		280,544	210,793
Adjustments for:			
Depreciation of property, plant and equipment	5	58,699	49,490
Depreciation of right-of-use assets	5	19,157	11,848
Amortisation of intangible assets	5	394	139
Share of profits and losses of a joint venture and associates		(5,035)	103
Gain on disposal of financial assets at fair value			
through profit or loss	5	(6,330)	(110)
Loss on disposal of items of property, plant and			
equipment, net	5	19	69
Loss on cancellation of operating leases as a lessee		_	114
Equity-settled share award scheme expenses	5	5,797	1,480
Unrealised foreign exchange gains/(losses), net		5,225	(5,367)
Bank interest income	5	(1,933)	(3,532)
Deferred income released to profit or loss	17	(139,819)	(86,694)
Interest expenses	4	13,337	7,395
		230,055	185,728
Decrease/(increase) in inventories		2,967	(299)
Increase in trade receivables		(2,711)	(1,921)
Increase in prepayments, deposits and other receivables		(22,326)	(13,875)
Increase/(decrease) in trade payables		(3,626)	442
Decrease in contract liabilities		(105,952)	(129,679)
Receipt of government grants	17	492,500	446,305
Increase in other payables and accruals		130,085	44,868
			504 500
Cash generated from operations		720,992	531,569
Income tax paid		(1,223)	(647)
Net cash flows from operating activities		719,769	530,922

	Notes	2021 RMB'000 (unaudited)	2020 RMB'000 (unaudited)
		(unauditeu)	(diladdited)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of items of property, plant and equipment		(1,058,695)	(558,859)
Purchases of intangible assets		(374)	(3,613)
Prepaid land lease payments		(426,874)	(290,916)
Prepaid building lease payment		(13,750)	_
Proceeds from disposal of items of property,			
plant and equipment		37	50
Purchase of financial assets at fair value through profit or loss		(341,100)	(107,803)
Proceeds from disposal of financial assets at fair value			
through profit or loss		56,330	105,813
Proceeds from disposal of a subsidiary in the prior year		2,010	_
Advances given to related parties		(54,513)	_
Repayment of advances given to related parties		146,313	_
Decrease in time deposits with original maturity of			
over three months		-	180,434
Bank interest received		1,933	3,918
Net cash flows used in investing activities		(1,688,683)	(670,976)
CASH FLOWS FROM FINANCING ACTIVITIES			
Share issue expenses in respect of placing of			
shares in the prior year		(28)	_
Dividend received from share award scheme		_	1,270
Repurchase of shares held for share award scheme		(22,404)	_
Proceeds from shares awarded under share award scheme		17,136	400
Capital contribution from a non-controlling			
shareholder of a subsidiary		1,000	_
Acquisition of non-controlling interests		(148)	_
Proceeds from bank loans		289,730	736,000
Repayment of bank loans		(93,427)	(181,000)
Advances received from a related party		338,777	_
Denoyment of advances from a related party		(71,645)	_
Repayment of advances from a related party		(112,102)	(77,668)
Dividends paid			
Dividends paid Dividends paid to a non-controlling shareholder of a subsidiary		(10,453)	-
Dividends paid Dividends paid to a non-controlling shareholder of a subsidiary Principal portion of lease payments		(10,453) (4,015)	
Dividends paid Dividends paid to a non-controlling shareholder of a subsidiary Principal portion of lease payments Interest portion of lease liabilities			(1,044)
Dividends paid Dividends paid to a non-controlling shareholder of a subsidiary Principal portion of lease payments		(4,015)	(1,621) (1,044) (17,774)
Dividends paid Dividends paid to a non-controlling shareholder of a subsidiary Principal portion of lease payments Interest portion of lease liabilities		(4,015) (1,095)	(1,044)

	Notes	2021 RMB'000 (unaudited)	2020 RMB'000 (unaudited)
			_
NET INCREASE/(DECREASE) IN CASH AND			
CASH EQUIVALENTS		(677,603)	318,509
Cash and cash equivalents at beginning of period	13	1,563,135	450,995
Effect of foreign exchange rate changes, net		(5,310)	5,545
CASH AND CASH EQUIVALENTS AT END OF PERIOD		880,222	775,049



#### **Notes to Interim Condensed Consolidated Financial Information**

30 June 2021

#### 1 BASIS OF PREPARATION

The interim condensed consolidated financial information for the six months ended 30 June 2021 (the "**Period**") has been prepared in accordance with International Accounting Standard 34 *Interim Financial Reporting*. The interim condensed consolidated financial information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 31 December 2020.

#### Going concern

The Group recorded net current liabilities of RMB1,629,494,000 as at 30 June 2021. Therein the Group recorded a current portion of contract liabilities and deferred income of RMB567,619,000 and RMB461,897,000, respectively, as at 30 June 2021.

In view of the net current liability position, the Directors have given careful consideration to the future liquidity and performance of the Group and its available sources of finance in assessing whether the Group will have sufficient financial resources to continue as a going concern. Having considered the cash flows from operations and the positive operating results, the Directors are of the opinion that the Group is able to meet in full its financial obligations as they fall due for the foreseeable future and it is appropriate to prepare the interim condensed consolidated financial information of the Group for the six months ended 30 June 2021 on a going concern basis.

#### 2 CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this interim condensed consolidated financial information are consistent with those applied in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2020, except for the adoption of the following amendments to the existing standards for the first time for the current period's financial information.

Amendments to IFRS 9, IAS 39, IFRS 7, Interest Rate Benchmark Reform – Phase 2
IFRS 4 and IFRS 16

Amendment to IFRS 16

Covid-19-Related Rent Concessions

The Group has assessed the impact of the adoption of these amendments and concluded that these amendments did not have any significant financial impact on the financial position and performance of the Group.

#### 3. REVENUE, OTHER INCOME AND GAINS

An analysis of revenue is as follows:

For	the	six	month	ıs
eı	nde	d 30	June	

	chaca 50 ballo	
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Revenue from contracts with customers		
Educational services	682,856	461,012
Canteen operations	188,402	107,815
Study trip services	4,740	_
Management and franchise fees	4,676	1,827
Supply chain management services	1,816	_
Total revenue	882,490	570,654

#### Disaggregated revenue information for revenue from contracts with customers

# For the six months ended 30 June

	ended 30 Julie	
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Timing of revenue recognition		
Goods transferred at a point in time	188,402	107,815
Services transferred over time	694,088	462,839
Total revenue from contracts with customers	882,490	570,654

The transaction prices allocated to the remaining performance obligations (unsatisfied or partially unsatisfied) are as follows:

	30 June	31 December
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(audited)
Within one year	567,619	672,559
More than one year	47,387	48,399
	615,006	720,958

# 3. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

Disaggregated revenue information for revenue from contracts with customers (Continued)

An analysis of other income and gains is as follows:

# For the six months ended 30 June

	2021 RMB'000 (unaudited)	2020 RMB'000 (unaudited)
Other income and gains		
Bank interest income	1,933	3,532
Other service income	2,323	1,177
Foreign exchange gains, net	_	5,863
Gain on disposal of financial assets at fair value through profit or loss	6,330	110
Rental income	444	320
Others	2,363	286
Total other income and gains	13,393	11,288

#### 4. INTEREST EXPENSES

An analysis of the Group's interest expenses is as follows:

# For the six months ended 30 June

	2021	2020
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Interest on bank loans	41,134	17,522
Less: Interest capitalised (note 8(b))	(31,447)	(13,192)
	9,687	4,330
Interest on lease liabilities	3,650	3,065
	13,337	7,395
Interest rate of borrowing costs capitalised (%)	5.39-7.35	5.73-7.13

#### 5. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

# For the six months ended 30 June

		ended	o Julie
		2021	2020
	Notes	RMB'000	RMB'000
		(unaudited)	(unaudited)
Cost of inventories sold		106,064	48,994
Cost of services provided		363,025	246,398
		469,089	295,392
Employee benefit expense (excluding directors' and chief			
executive's remuneration):		202.024	252 440
Wages and salaries		382,924 32,454	252,410 17,950
Pension scheme contributions (defined contribution scheme) Welfare		34,386	25,100
Housing fund (defined contribution scheme)		10,826	8,826
Less: Government grants released	17	(139,819)	(86,694)
Subsidies received	17	(7,182)	(9,160)
Oubsidies received		(1,102)	(3,100)
		313,589	208,432
		010,000	200,102
Depreciation of items of property, plant and equipment*	8	58,699	49,490
Depreciation of right-of-use assets*	9	19,157	11,848
Amortisation of other intangible assets		394	139
Auditor's remuneration		1,200	1,200
Bank interest income	3	(1,933)	(3,532)
Loss on disposal of property, plant and equipment, net		19	69
Loss on cancellation of operating leases as a lessee		-	114
Gain on disposal of financial assets at fair value through profit or loss	3	(6,330)	(110)
Lease payments not included in the measurement of lease liabilities	9	2,494	941
Research expenses		5,389	1,452
Equity-settled share award scheme expenses	20	5,797	1,480
Foreign exchange losses/(gains), net		7,322	(5,863)
Rental income		(444)	(320)

<sup>\*</sup> The depreciation of items of property, plant and equipment and depreciation of right-of-use assets of RMB53,038,000 and RMB18,230,000, respectively (Six months ended 30 June 2020: the depreciation of items of property, plant and equipment and depreciation of right-of-use assets of RMB44,143,000 and RMB11,124,000, respectively) for the Period are recorded in "Cost of sales" in profit or loss.



#### 6. INCOME TAX

Corporate income tax of the Group has been provided at the applicable tax rates on the estimated taxable profits arising in Mainland China during the Period:

	ended 30 June	
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Current – Mainland China		
Charge for the period	6,747	551

#### Notes:

- (a) Pursuant to the rules and regulations of the Cayman Islands and British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and British Virgin Islands.
- (b) The applicable corporate income tax ("CIT") rate for a Hong Kong-incorporated subsidiary was 16.5% during the Period and the six months ended 30 June 2020. No provision for Hong Kong profits tax has been made as the Group had no assessable profits derived from or earned in Hong Kong during the Period and the six months ended 30 June 2020.
- (c) Pursuant to the People's Republic of China ("PRC") Income Tax Law and the respective regulations, except for Tibet Yongsi, all the Group's non-school subsidiaries established in the PRC were subject to the PRC CIT at a rate of 25% during the Period and the six months ended 30 June 2020.
- (d) During the Period, Tibet Yongsi was entitled to a preferential PRC CIT rate of 15% as its business scope falls within the scope of the encouraged industries, one of which is the education industry, under the "Western Development Policy".
- (e) According to the Implementation Rules for the Law for Promoting Private Education (the "Implementation Rules"), private schools for which the school sponsors do not require reasonable returns are eligible to enjoy preferential tax treatments as public schools. As a result, the Group's formal education services income from elementary schools, middle schools and existing not-for-profit high schools ("Certain Formal Education Services Income") are applicable to the above-mentioned preferential tax treatments. In accordance with the historical tax returns filed with the relevant tax authorities and the confirmations obtained therefrom, there was no corporate income tax imposed on the Group's private schools in respect of Certain Formal Education Services Income. As a result, no income tax expense was recognised for these schools in respect of Certain Formal Education Services Income during the Period and the six months ended 30 June 2020.
- (f) For high schools registered as for-profit private schools, their assessable profits are taxed at 25%.
- (g) Kindergartens and tutoring schools are qualifying entities under the preferential income tax reduction policy for small-scaled minimal profit enterprises. Under the preferential tax policy, the first RMB1 million of taxable income of these schools is taxed at 5% and taxable income within RMB1 million to RMB3 million is taxed at 10%.

# 7. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE COMPANY

The calculation of the basic earnings per share amount is based on the profit attributable to ordinary equity holders of the Company for the six months ended 30 June 2021, and the weighted average number of ordinary shares in issue during the Period, as adjusted to reflect the shares repurchased under the share award scheme during the Period.

The calculation of the diluted earnings per share amount is based on the profit for the Period attributable to ordinary equity holders of the Company. The weighted average number of ordinary shares used in the calculation is the weighted average number of ordinary shares in issue during the Period, as used in the basic earnings per share calculation and the number of unvested ordinary shares that would have been issued under the share award scheme when they become vested.

The calculations of basic and diluted earnings per share are based on:

For the	six	months
ende	d 30	June

	ended 30 June	
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Earnings		
Profit attributable to ordinary equity holders of the Company,		
used in the basic and diluted earnings per share calculations	269,568	208,466

#### Number of shares For the six months ended 30 June

	ended 30 Julie	
	2021	2020
	(unaudited)	(unaudited)
Shares		
Weighted average number of ordinary shares in issue	2,166,000,000	2,075,000,000
Effect of the weighted average number of ordinary shares		
repurchased under the share award scheme	(34,358,600)	(34,355,000)
Adjusted weighted average number of ordinary shares		
used in the basic earnings per share calculation	2,131,641,400	2,040,645,000
Effect of dilution:		
Weighted average number of unvested ordinary shares		
granted under the share award scheme	12,585,600	7,724,000
Adjusted weighted average number of ordinary shares		
used in the diluted earnings per share calculation	2,144,227,000	2,048,369,000

#### 8. PROPERTY, PLANT AND EQUIPMENT

Movements in property, plant and equipment during the Period are as follows:

	Property, plant and equipment RMB'000 (Unaudited)
Carrying amounts at 1 January 2021	3,801,800
Additions	1,359,577
Disposals	(56)
Depreciation charged for the Period (note 5)	(58,699)
Carrying amounts at 30 June 2021	5,102,622

#### Notes:

- (a) As at 30 June 2021, the Group was in the customary process of obtaining the relevant property ownership certificates for certain buildings with a net carrying amount of approximately RMB1,844,804,000 (31 December 2020: RMB1,551,875,000). The Group's buildings can only be sold, transferred or mortgaged when the relevant certificates have been obtained.
- (b) Interest expenses capitalised as part of property, plant and equipment by the Group during the Period amounted to RMB31,447,000 (six months ended 30 June 2020: RMB13,192,000) (note 4).

#### 9. LEASES

The carrying amounts of the Group's right-of-use assets and lease liabilities and the movements during the Period are as follows:

	Right-of-use assets				
		Buildings and		Lease	
	Leasehold land	other premises	Total	liabilities	
	RMB'000	RMB'000	RMB'000	RMB'000	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
				_	
As at 1 January 2021	1,181,497	80,055	1,261,552	97,679	
Additions	167,898	128,455	296,353	114,705	
Depreciation charged	(14,409)	(4,748)	(19,157)	-	
Interest expense	-	-	-	3,650	
Payments	-	-	-	(5,110)	
As at 30 June 2021	1,334,986	203,762	1,538,748	210,924	

The Group recognised rental expenses from short-term leases of RMB2,494,000 (note 5) for the Period (six months ended 30 June 2020: RMB941,000).

#### 10. GOODWILL

IAS 36 requires an entity to perform impairment tests on goodwill on an annual basis. However, management did not identify any significant adverse changes in the operating results and macro environment in the six months ended 30 June 2021, and the Company's management has concluded there was no impairment indicator of goodwill as at 30 June 2021. Accordingly, the Company's management did not perform impairment testing on goodwill as at 30 June 2021.

#### 11. TRADE RECEIVABLES

An ageing analysis of trade receivables as at the end of the reporting period, based on the transaction date, is as follows:

	30 June	31 December
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(audited)
Within 3 months	3,450	739

Trade receivables as at the end of the reporting period are not individually nor collectively considered to be impaired. None of the above trade receivables is either past due or impaired.

#### 12. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	30 June	31 December
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(audited)
Current portion:		
Security deposits related to construction of schools	4,817	10,911
Other deposits	114	2,211
Prepayments	9,956	7,667
Advances to staff	22,689	12,275
Advances to third parties	1,833	1,833
Deductible input value-added tax	1,934	2,027
Prepayment for equity investment	-	8,640
Other receivables	6,224	3,502
	47,567	49,066
Non-current portion:		
Prepayments for property, plant and equipment*	22,176	29,014
Deductible input value added tax	81,130	55,576
Prepayment for other intangible assets	2,816	4,485
Prepayment for the acquisition of land use rights	371,056	112,080
	477,178	201,155
Total	524,745	250,221

<sup>\*</sup> Included in the prepayments for property, plant and equipment is a prepayment paid to a related party, Sichuan Nanyuan Construction Co., Ltd. ("Nanyuan Construction"), amounting to RMB4,851,000 (31 December 2020: RMB23,586,000) (note 23(b)).

#### 13. CASH AND CASH EQUIVALENTS

	30 June	31 December
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(audited)
Cash and bank balances	813,166	1,495,602
Time deposits with original maturity of less than three months	67,056	67,533
Cash and cash equivalents	880,222	1,563,135

The Group's cash and bank balances and time deposits are denominated in the following currencies:

	30 June	31 December
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(audited)
RMB	683,368	661,017
HK\$	110,094	708,348
US\$	86,760	193,770
	880,222	1,563,135

The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

#### 14. TRADE PAYABLES

An ageing analysis of trade payables as at the end of the Period, based on the invoice date, is as follows:

	30 June	31 December
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(audited)
Within 3 months	26,024	29,064
Over 3 months and within 6 months	73	_
Over 6 months	307	966
	26,404	30,030

#### 15. OTHER PAYABLES AND ACCRUALS

	30 June 2021 RMB'000 (unaudited)	31 December 2020 RMB'000 (audited)
Accrued bonuses and other employee benefits	253,276	184,820
Miscellaneous advances from students*	135,927	86,351
Payables for purchase of property, plant and equipment	51,372	51,179
Deposits	29,293	17,714
Interest payable	1,315	196
Other payables and accrued expenses	33,099	32,625
	504,282	372,885

The balances mainly represented miscellaneous advances received from students for the purchase of uniforms and textbooks on their behalf.

#### 16. CONTRACT LIABILITIES

	30 June 2021 RMB'000	31 December 2020 RMB'000
	(unaudited)	(audited)
Educational services	583,450	683,015
Canteen operations	28,097	35,706
Others	3,459	2,237
	615,006	720,958
Current portion	567,619	672,559
Non-current portion (note)	47,387	48,399
	615,006	720,958

Note: The amounts represent educational services fees received in advance from the Xichang City Government as consideration to admit a certain number of students designated by the Xichang City Government for 30 years since the start of operation of Xichang Tianli International School.

There were no contract assets at the end of the reporting period recognised in the consolidated statement of financial position.

#### 17. DEFERRED INCOME

	30 June 2021 RMB'000	31 December 2020 RMB'000
	(unaudited)	(audited)
Government grants related to expense items		
At the beginning of period/year	1,283,636	603,379
Government grants received	492,500	923,966
Released to profit or loss (note 5)	(139,819)	(243,709)
At the end of period/year	1,636,317	1,283,636
Current	461,897	376,491
Non-current	1,174,420	907,145
Total	1,636,317	1,283,636

Various government grants have been received mainly for the purpose of compensation of salaries and wages arising from the teaching activities at certain schools of the Group. Upon completion of the operating activities, the government grants related to the expense items would be released to profit or loss and deducted from the operating expenses to which they relate. Government grants received for which expenditure has not yet been undertaken are included in deferred income.

#### 18. INTEREST-BEARING BANK LOANS

	30 Jur Effective interest	ne 2021 (unaud	lited)	31 Dec Effective interest	ember 2020 (au	udited)
	rate (%)	Maturity	RMB'000	rate (%)	Maturity	RMB'000
Current						
Bank loans – secured	1.250-6.000	2022	322,109	1.250-6.000	2021	323,306
Current portion of long-term						
bank loans - secured	5.290-7.350	2022	216,750	5.290-7.350	2021	196,750
			538,859			520,056
Non-current						
Bank loans - secured	5.290-7.350	2023-2030	950,750	5.290-7.350	2022-2030	773,250
			1,489,609			1,293,306

#### 18. INTEREST-BEARING BANK LOANS (CONTINUED)

Notes:

The Group's bank loans are secured by:

	30 June 2021	31 December 2020
	RMB'000	RMB'000
	(unaudited)	(audited)
Secured by:		
Equity interests in certain subsidiaries	92,379	93,306
Rights over educational services fees of certain schools	200,000	200,000
Both equity interests and rights over educational services fees*	1,147,500	950,000
	1,439,879	1,243,306
Guaranteed by Xizang Yongsi Technology	49,730	50,000
Total	1,489,609	1,293,306

<sup>\*</sup> In addition, Mr. Luo Shi ("Mr. Luo") has guaranteed the Group's bank loans of RMB81,000,000 and RMB90,000,000 as at 30 June 2021 and 31 December 2020, respectively.

#### 19. SHARE CAPITAL

#### Shares

	20 1	24 Danamban
	30 June	31 December
	2021	2020
	HK\$'000	HK\$'000
	(unaudited)	(audited)
Authorised:		
10,000,000,000 ordinary shares of HK\$0.1 each	1,000,000	1,000,000
Issued and fully paid:		
2,166,000,000 ordinary shares of HK\$0.1 each	216,600	216,600
Equivalent to approximately (in RMB'000)	184,042	184,042

# 20. RESTRICTED SHARE AWARD SCHEME

The following awarded shares were outstanding under the restricted share award scheme at the end of the reporting period:

	Number of shares purchased for the scheme	Number of awarded shares
At 1 January 2021	26,631,000	6,951,600
Purchased and withheld during the Period	7,193,000	
Granted during the Period	(7,140,000)	7,140,000
Forfeited during the Period	851,400	(851,400)
At 30 June 2021	27,535,400	13,240,200

During the Period, the total restricted share award scheme expenses of RMB5,797,000 (note 5) were charged to profit or loss (six months ended 30 June 2020: RMB1,480,000).

#### 21. DIVIDEND

On 31 August 2021, the board of directors declared an interim dividend of HK4.56 cents (six months ended 30 June 2020: Nil), which is equivalent to approximately RMB3.79 cents, per ordinary share. The total interim dividend is approximately HK\$98,770,000 (six months ended 30 June 2020: Nil), which is equivalent to approximately RMB82,091,000.

#### 22. COMMITMENTS

The Group had the following capital commitments at the end of the reporting period:

	30 June	31 December
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(audited)
Contracted but not provided for:		
Property, plant and equipment	929,279	1,172,238

#### 23. RELATED PARTY TRANSACTIONS AND BALANCES

The Directors are of the view that the following individuals/companies are related parties that had material transactions or balances with the Group during the Period.

#### (a) Name and relationships of related parties

Relationships
Ultimate controlling shareholder of the Company
A company controlled by Mr. Luo
A company controlled by Mr. Luo
A company controlled by Mr. Luo
A company controlled by Mr. Luo
A company controlled by Mr. Luo
A joint venture of the Company
An associate of the Company

In addition to the transactions detailed elsewhere in this interim condensed consolidated financial information, the Group had the following transactions with related parties:

#### 23. RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

(b) Outstanding balances with related parties

		30 June	31 December
		2021	2020
	Notes	RMB'000	RMB'000
		(unaudited)	(audited)
Amounts due from related parties			
Trade in nature			
Luzhou Tianli Kindergarten	(i)	15	15
Non-trade in nature			
Luzhou Tianli Property		20	20
Luzhou Tianli Kindergarten		1,847	1,839
Chengdu Shenzhou Tianli		-	89,508
Sichuan Tianli Times Aviation		-	2,300
Shenzhou Tianli Investment		_	2,010
		1,867	95,677
Total		1,882	95,692
		30 June	31 December
		2021	2020
		RMB'000	RMB'000
		(unaudited)	(audited)
Prepayments, deposits and other receivables			
Non-trade in nature			
Nanyuan Construction		4,851	23,586
		·	
Amounts due to related parties			
Non-trade in nature			
Nanyuan Construction		532,848	270,444
Chengdu Shenzhou Tianli		267,132	, _
		799,980	270,444
		100,000	210,444

#### Notes:

- (i) Included in the amount due from Luzhou Tianli Kindergarten represented management fees receivable for the provision of kindergarten management service provided by the Group amounting to RMB15,000 as at 30 June 2021 (31 December 2020: RMB15,000).
- (ii) Except for the amounts due from related parties as disclosed in note (i) above and the prepayments made to Nanyuan Construction in relation to the construction services to be provided by Nanyuan Construction, the amounts due from related parties were unsecured, interest-free and had no fixed terms of repayment.

#### 23. RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

#### (c) Transactions with related parties

#### (1) Construction of property, plant and equipment

# For the six months ended 30 June

Nanyuan Construction	1,276,426	739,891
	(unaudited)	(unaudited)
	RMB'000	RMB'000
	2021	2020

The considerations for the construction of property, plant and equipment were determined at prices mutually agreed between the Group and its related parties with reference to the benchmarking studies for similar transactions.

#### (2) Provision of management services and sale of goods

# For the six months ended 30 June

	chaca oo danc	
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Luzhou Tianli Kindergarten	244	81

The amount represented fees charged for the provision of management services to Luzhou Tianli Kindergarten at prices mutually agreed between the Group and Luzhou Tianli Kindergarten.

#### (3) Advances given and repayment of advances given

# For the six months ended 30 June

	2021 RMB'000 (unaudited)	2020 RMB'000 (unaudited)
Advances given to:		
Chengdu Shenzhou Tianli	54,505	_
Luzhou Tianli Kindergarten	8	_
	54,513	_
Repayment of advances given:		
	444.042	
Chengdu Shenzhou Tianli	144,013	_
Sichuan Tianli Times Aviation	2,300	
	146,313	_

#### 23. RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

- (c) Transactions with related parties (Continued)
  - (4) Advances received and repayment of advances received

# For the six months ended 30 June

	2021	2020
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Advances received from:		
Chengdu Shenzhou Tianli	338,777	_
Repayment of advances received:		
Chengdu Shenzhou Tianli	71,645	_

#### (5) Others

During the Period, a bank loan of RMB81,000,000 (31 December 2020: RMB90,000,000) of the Group has been guaranteed by Mr. Luo. Details of this guarantee are disclosed in note 18 to the interim condensed consolidated financial information.

#### (d) Compensation of key management personnel of the Group

# For the six months ended 30 June

	2021	2020
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Salaries, allowances and benefits in kind	967	565
Equity-settled share award scheme expenses	240	383
Pension scheme contributions	48	4
	1,255	952

#### 24. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those carrying amounts that reasonably approximate to fair values, are as follows:

	Carrying amounts	
	30 June	31 December
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(audited)
Financial assets at fair value through profit or loss	359,650	68,550
Long-term interest-bearing bank loans	950,750	773,250
	1,310,400	841,800

	Fair values	
	30 June	31 December
	2021	2020
	RMB'000	RMB'000
	(unaudited)	(audited)
Financial assets at fair value through profit or loss	359,650	68,550
Long-term interest-bearing bank loans	950,750	773,250
	1,310,400	841,800

Management has assessed that the fair values of cash and cash equivalents, trade receivables, trade payables, financial assets included in prepayments, deposits and other receivables, financial liabilities included in other payables and accruals, and amounts due from/to related parties approximate to their carrying amounts largely due to the short term maturities of these instruments.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of the non-current interest-bearing bank loans have been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities. The Group's own non-performance risk for interest-bearing bank loans as at 30 June 2021 was assessed to be insignificant.

The fair values of financial assets at fair value through profit or loss included in other current financial assets are measured using the expected return published by licensed banks.



#### 24. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

#### Fair value hierarchy

The following table illustrates the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

Fair value measure	ement usi	ng
--------------------	-----------	----

	Quoted prices	Significant	Significant	
	in active	observable	unobservable	
	markets	inputs	inputs	
	Level 1	Level 2	Level 3	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Financial assets at fair value through				
profit or loss				
30 June 2021	-	359,650	-	359,650
31 December 2020	_	68,550	_	68,550

During the Period, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3.

#### 25. EVENTS AFTER THE REPORTING PERIOD

There were no significant events for which additional disclosure or adjustments are required after the reporting period.

#### 26. APPROVAL OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

The interim condensed consolidated financial information was approved and authorised for issue by the board of directors on 31 August 2021.

#### **Management Discussion and Analysis**

#### **BUSINESS REVIEW**

#### Overview

Established in 2002, the Group is a leading comprehensive education service operator in Western region of the PRC. We provide customers with comprehensive education management and diversified services. As at 30 June 2021, we provide comprehensive education service to 58,190 students, representing an increase of 42.5% comparing with approximately 40,833 students as at 30 June 2020.

#### **Our Education Philosophy**

Our fundamental educational philosophy is premised on the development of each child's strengths and potential and promotion of life-long learning and growth. The core of our educational philosophy is "Six Establishments and One Accomplishment (六立一達)", which represents the seven crucial objectives we encourage our students to achieve sound health, morality, wisdom, behavior, mind and creativity and a positive influence on society in addition to self-realization ("立身,立德,立學,立行,立心,立異,達人"). We are committed to being the role model among our students through continuous contribution to the communities. In May 2021, the Group was named as an outstanding enterprise in "10,000 enterprises assisting 10,000 villages (萬企幫萬村)" national poverty relief campaign.

We design and develop our educational programs to reflect this concept, emphasizing the importance of solid academic performance in core subject areas such as Mathematics, Science, Language and History, at the same time encouraging our students to explore individual interests and enhance physical fitness, and nurturing students' creativity, communication skills, independent thinking and social responsibility.

#### **Student Placement and Education Quality**

Since our inception, our students have consistently achieved outstanding results in various academic examinations and contests, as well as in extra-curricular activities. For the six months ended 30 June 2021 (the "Reporting Period"), our graduating high school students of our schools participated in the National Higher Education Entrance Examination (known as "Gaokao") in the relevant cities where the schools are located. 93.2% of our Gaokao candidates in 2021 attained entry requirements of universities in the PRC, and approximately 67.1% attained the entry requirements of first-tier universities in the PRC, including 10 enrolled at Tsinghua University and 3 enrolled into Peking University. In addition, there were 4 our high school graduates enrolled into the world's top 50 universities, including 2 enrolled into the University of Sydney, 1 enrolled into the University of Manchester, and 1 enrolled into the University of Michigan during the Reporting Period.

#### **Our Schools**

With a strong presence in Sichuan province where the Group is based in, our school spans across 20 cities in Inner Mongolia, Shandong, Henan, Guizhou, Jiangxi, Zhejiang and Yunnan. As at 30 June 2021, the Group owned and operated 26 self-owned schools and provided management services to 6 entrusted schools. Our schools principally provide students with comprehensive education services.

Apart from our principal operation in comprehensive education services, the Group has also provided extra-curricular classes in music, arts, sports and language in our Luzhou and Yibin tutorial centers, and licensed the right to use our brand to early childhood education centers in Chongqing and Luzhou during the Reporting Period.

PRC-certified teachers are crucial to our business, allowing us to maintain the quality of our educational services

while undergoing expansion. The table below sets forth a breakdown of the number of full-time teachers employed by us as at the dates indicated:

#### Six months ended 30 June

	2021	2020
Self-owned schools	3,607	2,538
Self-owned tutorial centers	41	80
Total	3,648	2,618

We recruit teachers through different channels and methods, including campus recruitment, general public recruitment, assessment of candidates who apply through our recruitment procedures and the use of online recruiting websites. We offer internships to undergraduate students who major in education or related subjects and show promising potential during our recruiting process. We also actively recruit teachers with extensive experiences from public schools and other private schools to expand our talent pool.

As at 30 June 2021, we have approximately 58,190 students enrolled in the self-owned and entrusted schools in our school network, representing a year-on-year increase of 42.5%. This increase is driven by the increase in the number of students enrolled in existing schools, which utilization rates will continue to increase and the increase in the number of students enrolled in the newly opened self-owned schools.

Financially, our revenue increased by 54.6% from RMB570.7 million for the six months ended 30 June 2020 to RMB882.5 million for the Reporting Period, primarily driven by the increase of revenue from our self-owned schools. The following table sets forth the revenue generated from each type of fees in our network for the six months ended 30 June 2020 and 30 June 2021:

#### Six months ended 30 June

	2021	2020
	RMB'000	RMB'000
Comprehensive education services	668,214	446,903
Canteen operations	188,402	107,815
Training services	12,292	12,624
Early childhood education services	2,350	1,485
Management and franchise	4,676	1,827
Study trip services	4,740	_
Supply chain management services	1,816	_
Total	882,490	570,654

#### **Self-owned School**

All of our schools except kindergartens are boarding schools. We charge students enrolled in our self-owned schools comprehensive education services fees, which are generally paid in advance prior to the beginning of each school year. For our self-owned kindergartens, the fees are generally paid in advance at the beginning of every semester. During the Reporting Period, the Group recorded RMB668.2 million of revenue from comprehensive education services which represented 49.5% year-on-year increase and contributed to 75.7% of the Group's revenue for the Reporting Period, primarily driven by the increase in student enrollment.

#### Information about Our Tutorial Centers and Early Childhood Education Centers

The Group has also provided extra-curricular classes in music, arts, sports and language in self-owned tutorial centers, and licensed the right to use our brand to early childhood education centers during the Reporting Period. The following table sets forth information about our tutorial centers and early childhood education centers in operation as at 30 June 2021:

#### Tutorial centers

Location	Program	Nature	Number of centers
Luzhou	Music, art, sports and	Self-owned	3
	after-school classes		
Yibin	Music, art, sports and	Self-owned	2
	language classes		

#### Early childhood education center

Location	Program	Nature	Number of centers
Chongqing	Pre-school education	Franchised	1
Luzhou	Pre-school education	Self-owned Franchised	2 2

#### **Self-owned Tutorial Centers**

During the Reporting Period, the Group maintained a revenue of RMB12.3 million (2020: RMB12.6 million) from our self-owned tutorial centers.

#### **Self-owned Early Childhood Education Center**

As at 30 June 2021, we owned and operated 2 self-owned early childhood education centers in Luzhou. Due to an increase in the number of students, the revenue from self-owned early childhood centers increased to RMB2.4 million for the Reporting Period.

#### Management and Franchise Fees Received from Entrusted and Franchised Schools

During the Reporting Period, the Group provided school management services for 6 entrusted schools and licensed the right to use our brand to 3 franchised early childhood education centers.

Thanks to continuous improvement from the COVID-19 epidemic, revenue from management and franchise fees increased by 155.9% from approximately RMB1.8 million for the six months ended 30 June 2020 to approximately RMB4.7 million during the Reporting Period.



#### **PROSPECTS**

We have established a centralized and standardized management system which we believe is essential to the success of our business as it enables us to integrate our resources, to enhance our operating efficiency and to ensure the quality of our educational services. With our management system, we have been able to quickly expand our school network to new geographic locations and at the same time implement our quality standards across our school network.

Looking forward, the Group will adhere to its strategic expansion nationwide through expansion of optimization with a focus of for-profit high schools, providing guidance for further diversified education. We are committed to strengthening our teaching quality and optimizing our "Six Establishments and One Accomplishment" education system. We strive for better services to our students and parents through excellence in school management and professionalism among our teaching staff. As a leading comprehensive education service operator, the Group serves as a complement of public education and contribute to the future pillars of our society.

We have entered into 6 agreements during the Reporting Period and 3 agreements subsequent to the Reporting Period to create enrollment capacity for approximately 24,000 students in Sichuan, Henan, Guangdong, Hunan, Guangxi, Yunnan, Shandong and Shaanxi, respectively.

#### **REGULATORY UPDATES**

In May 2021, the State Council of the People's Republic of China promulgated the Implementation Rules for the Law for Promoting Private Education (《民辦教育促進法實施條例》) (the "2021 Implementation Rules") which will become effective on 1 September 2021. The 2021 Implementation Rules have set series of restrictions and guidelines on operation, taxation, shareholding structure, connected transactions and merge and acquisition of compulsory education.

However, uncertainties exist with respect to the interpretation and enforcement of the 2021 Implementation Rules. The Company will closely monitor the developments related to the 2021 Implementation Rules, and continue to assess the possible impacts on the Company following the implementation.

Subsequent to the Reporting Period, the Opinions on Further Reducing the Burden of Compulsory Education Students Homework and Off-campus Tutoring (《關於進一步減輕義務教育階段學生作業負擔和校外培訓負擔的意見》) (the "**Opinions**") was issued by the General Office of the Central Committee of the Communist Party of China and the General Office of the State Council of the People's Republic of China in July. The Board believes that the Opinions will not have a material impact to the Group's operation and financial performance because the revenue from self-owned tutorial centers of the Group represented only 1.4% of the Group's revenue during the Reporting Period and 2.6% of the Group's revenue for the year ended 31 December 2020. Please refer to the announcement of the Company dated 26 July 2021 for details.

As a comprehensive education service operator, the Group will continue to comply with all applicable rules and regulations in relation to the provision of education services and provide high-quality comprehensive education services for our students on an ongoing-basis. Meanwhile, the Company will make further announcement(s) as and when appropriate in compliance with the Listing Rules and the applicable laws and regulations.

#### **FINANCIAL REVIEW**

#### Revenue

Our revenue includes comprehensive education services, canteen operations, training services, early childhood education services, study trip services, management and franchise and supply chain management services.

Our revenue increased by 54.6% from RMB570.7 million for the six months ended 30 June 2020 to RMB882.5 million for the Reporting Period, primarily driven by increase of revenue from comprehensive education services. During the Reporting Period, revenue from comprehensive education services increased by 49.5% from RMB446.9 million for the six months ended 30 June 2020 to RMB668.2 million for the Reporting Period as driven by an increase in student enrollment of our self-owned school.

Revenue from canteen operations increased by 74.7% from RMB107.8 million for the six months ended 30 June 2020 to RMB188.4 million for the Reporting Period, primarily as a result of increased student enrollment and resumption of canteen operation following to the improved conditions of the epidemic.

Revenue from training services saw a slight decrease by 2.6% from RMB12.6 million for the six months ended 30 June 2020 to RMB12.3 million for the Reporting Period. Revenue from early childhood education service increased by 58.2% from RMB1.5 million for the six months ended 30 June 2020 to RMB2.4 million for the Reporting Period because of an increase in number of students.

Revenue from management fees increased by 155.9% from RMB1.8 million for the six months ended 30 June 2020 to RMB4.7 million for the Reporting Period, primarily because of addition of 2 schools into our entrusted school network during the Reporting Period.

Revenue from study trip services and supply chain management service are RMB4.7 million and RMB1.8 million respectively for the Reporting Period.

#### **Costs of Principal Activities**

Our cost of sales consists of labor costs, teaching related costs, depreciation and amortization, material consumption, utilities and others. The following table sets forth the components of our cost of sales for the periods indicated.

	Six months ended 30 June	
	2021	2020
	RMB'000	RMB'000
Category of costs		
Labour costs	249,735	169,382
Teaching related costs	17,031	10,067
Depreciation and amortization	71,661	55,408
Material consumption	106,064	48,994
Utilities	17,647	8,873
Others	6,951	2,668
Total	469,089	295,392

Labor costs increased by 47.4% from RMB169.4 million for the six months ended 30 June 2020 to RMB249.7 million for the Reporting Period, primarily because we hired new teachers as a result of the increased student enrollment and the expansion of our school network while raising the salaries and wages of our teachers to attract and retain well-qualified teaching staff.

Teaching related costs increased by 69.2% from RMB10.1 million for the six months ended 30 June 2020 to

Teaching related costs increased by 69.2% from RMB10.1 million for the six months ended 30 June 2020 to RMB17.0 million for the Reporting Period, primarily because of an increase in our teaching activities resulting from the increased student enrollment.

Depreciation and amortization costs increased by 29.3% from RMB55.4 million for the six months ended 30 June 2020 to RMB71.7 million for the Reporting Period, primarily because we opened 6 self-owned schools which classes commenced in 2020/2021 school year.

Material consumption costs increased by 116.5% from RMB49.0 million for the six months ended 30 June 2020 to RMB106.1 million for the Reporting Period, primarily because of the increased student enrollment and resumption of canteen operation following to improved conditions of the epidemic.

Utilities costs increased by 98.9% from RMB8.9 million for the six months ended 30 June 2020 to RMB17.6 million for the Reporting Period, primarily because we incurred additional utility for the self-owned schools opened in 2020/2021 school year.

Other costs increased by 160.5% from approximately RMB2.7 million for the six months ended 30 June 2020 to approximately RMB7.0 million for the Reporting Period, primarily due to the increased maintenance costs for the existing campuses.

#### **Gross Profit and Gross Profit Margin**

The Group's gross profit for the Reporting Period was approximately RMB413.4 million, representing an increase of 50.2% from approximately RMB275.3 million for the six months ended 30 June 2020. The Group's gross profit margin for the Reporting Period was approximately 46.8%, representing a slight decrease from approximately 48.2% for the six months ended 30 June 2020 due to the year-on-year increase of costs arising from daily operation for resumption of classroom teaching after the recovery from the epidemic.

#### Other Income and Gains

Other income and gains primarily consist of interest income from bank deposits, other service income, gain on disposal of financial assets at fair value through profit or loss and rental income.

Other income and gains increased from RMB11.3 million for the six months ended 30 June 2020 to RMB13.4 million for the Reporting Period.

#### **Administrative Expenses**

Administrative expenses primarily consist of (i) administrative staff costs, and (ii) office administration expenses, which primarily consist of office supply and utilities and travelling, and meal and training expenses incurred in connection with administrative activities.

Administrative expenses increased by 93.2% from RMB58.6 million for the six months ended 30 June 2020 to RMB113.2 million for the Reporting Period primarily driven by the increase of administrative staff costs and other expenses. The Group has gradually resumed ordinary operation as the epidemic continued to improve, driving an increase of operational expenses such as reimbursement of travelling costs of the executives of the Group.

Administrative staff costs increased by 91.1% from RMB38.4 million for the six months ended 2020 to RMB73.4 million for the Reporting Period. As the scale of the Group's operation continued to expand, the Group prepared to set up management teams for the new operations which become in place in the forthcoming year and enhanced the remuneration scheme for the existing management.

In order to reflect the core of our education philosophy "Six Establishments and One Accomplishment (六立一達)", we design and develop our education programs, namely the "Lida Program". Pursuant to the overall construction plan of Lida Program, the Group is conducting researches and will develop the products of Lida Program, including teaching materials, repositories, examination databases, courses and other resources, and the related expenses will be recognized as research expenditure or development expenditure, respectively, according to the research stage of the project. As such, the Group recorded research expenditure of approximately RMB5.4 million for the Reporting Period (six months ended 30 June 2020: RMB1.5 million).

#### **Interest Expenses**

Interest expenses increased from RMB7.4 million for the six months ended 30 June 2020 to RMB13.3 million for the Reporting Period, primarily because of increase in the average balances of bank loans.

## CAPITAL STRUCTURE, LIQUIDITY AND FINANCIAL RESOURCES

The shares of the Company were successfully listed on Main Board of the Stock Exchange on 12 July 2018. There has been no change in the capital structure of the Group since then. The capital of the Company only comprises of ordinary shares.

The Group finances its liquidity and capital requirements primarily through cash generated from operations, bank borrowings and equity contribution from shareholders.

As at 30 June 2021, we had net current liabilities of approximately RMB1,629.5 million (31 December 2020: RMB467.8 million). The increase in net current liabilities was mainly attributable to (i) purchase of property, plant and equipment for the newly opened schools; and (ii) payment of dividends declared in 2020.

In view of the net current liabilities position, the Directors have given careful consideration to the future liquidity and performance of the Group and its available sources of finance in assessing whether the Group will have sufficient financial resources to continue as a going concern. Having considered the cash flows from operations and the positive operating results, the Directors are of the opinion the Group is able to meet in full its financial obligations as they fall due for the foreseeable future and it is appropriate to prepare the financial information as a going concern basis.

As at 30 June 2021, the Group had cash and cash equivalents of approximately RMB880.2 million (31 December 2020: approximately RMB1,563.1 million).

The following table sets forth a summary of our cash flows for the periods indicated:

#### Six months ended 30 June

	2021 RMB'000	2020 RMB'000
Net cash flow from operating activities	719,769	530,922
Net cash flow used in investing activities	(1,688,683)	(670,976)
Net cash flow from financing activities	291,311	458,563
Net (decrease)/increase in cash and cash equivalents	(677,603)	318,509
Effect of foreign exchange rate changes, net	(5,310)	5,545
Cash and cash equivalents at beginning of period	1,563,135	450,995
Cash and cash equivalents at end of the period	880,222	775,049

As at 30 June 2021, cash and cash equivalents amounted to RMB880.2 million. It also represented a decrease of RMB682.9 million compared with RMB1,563.1 million as at 31 December 2020. The decrease in cash and cash equivalents was primarily attributable to increase of land and construction costs for construction of new schools and expansion of existing campuses during the Reporting Period.

The Company has not adopted financial instruments for hedging purposes.

#### **BORROWINGS AND GEARING RATIO**

As at 30 June 2021, the Group had borrowings of approximately RMB1,489.6 million which was denominated in RMB (31 December 2020: RMB1,293.3 million). The Group's bank borrowings, which were all at fixed interest rates, were primarily used in financing the school constructions.

As at 30 June 2021, the gearing ratio of the Group, calculated as the total interest-bearing borrowings divided by the total assets, was approximately 16.9% (31 December 2020: approximately 17.4%).

#### CHARGE OVER ASSETS AND RIGHTS

Save as disclosed in note 18 under the section of "Notes to financial statements", the Group did not have additional assets or rights pledged as at 30 June 2021 and 30 June 2020.

#### **FOREIGN CURRENCY RISK**

The functional currency of the Company is RMB, except that the functional currencies of certain overseas subsidiaries are currencies other than the RMB. As at 30 June 2021, certain cash and bank balances and time deposits are denominated in RMB, HKD and USD, which would expose the Group to foreign currency risk. The Group has not used any foreign currency swap contracts to reduce the exposure to USD and HKD arising from bank balances. The Company also currently does not have any foreign exchange hedging policy.

#### TREASURY POLICIES

The Directors will continue to follow a prudent policy in managing the Group's cash and cash equivalents and maintain a strong and healthy liquidity position to ensure that the Group is well placed to take advantage of future growth opportunities.

# SIGNIFICANT INVESTMENTS HELD, MATERIAL ACQUISITIONS OR DISPOSALS OF SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES, AND FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

There was no significant investment held, material acquisition and disposal of subsidiaries and associates by the Company during the Reporting Period. The Group will make every endeavor to keep abreast of the changing market conditions, proactively identify investment opportunities in order to broaden the revenue base of the Group, enhance its future financial performance and profitability. Moreover, the Group is seeking for further operating efficiency across the business. We are confident in the future and committed to continuous growth of the Company.

#### **CAPITAL EXPENDITURES**

Our capital expenditures primarily related to the construction of new self-owned schools, the maintenance and upgrade of our existing self-owned schools, and the purchase of additional educational facilities and equipment for our self-owned schools. The Group's capital expenditures consisted of purchase or construction costs relating to property, equipment, prepaid land lease payments and other intangible assets. For the Reporting Period, our capital expenditures were RMB1,655.9 million (six months ended 30 June 2020: RMB916.6 million), which we funded primarily through cash generated from operations, bank facilities, and net proceeds received from the global offering in July 2018.

#### **CONTINGENT LIABILITIES**

As at 30 June 2021, the Group did not have any material contingent liabilities (2020: Nil).

#### **CAPITAL COMMITMENTS**

As at 30 June 2021, the Group had capital commitments contracted but not provided for property, plant and equipment amounting to RMB929.3 million (31 December 2020: RMB1,172.2 million).



#### **SEGMENT INFORMATION**

The Group has determined that it only has one operating segment which is the provision of comprehensive education and related management services.

#### INTERIM DIVIDEND AND CLOSURE OF REGISTER OF MEMBERS

The Board resolved the payment of an interim dividend of HK4.56 cents (equivalent to RMB3.79 cents, according to the central parity rate of Renminbi to Hong Kong dollars as announced by the People's Bank of China on 31 August 2021, i.e. RMB0.8307 equivalent to HKD1.00) (six months ended 30 June 2020: Nil) per share of the Company for the six months ended 30 June 2021 to be paid on Friday, 24 September 2021 to the shareholders of the Company whose names appear on the register of members of the Company on Thursday, 16 September 2021, representing a dividend payout of HKD98.77 million (equivalent to approximately RMB82.09 million) for the six months ended 30 June 2021 (six months ended 30 June 2020: Nil).

The register of members of the Company will be closed from Tuesday, 14 September 2021 to Thursday, 16 September 2021, both days inclusive, during which period no transfer of shares will be registered. In order to be qualified for the interim dividend (which will be payable on Friday, 24 September 2021), all transfer documents accompanied by the relevant share certificates must be lodged with the Company's share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai for registration not later than 4:30 p.m. on Monday, 13 September 2021.

#### **EMPLOYEES AND REMUNERATION POLICIES**

As at 30 June 2021, the Group employed approximately 6,908 employees (30 June 2020: 5,501). The staff costs, including Directors' emoluments, net of government grant released and subsidies received, of the Group were approximately RMB313.6 million for the Reporting Period (30 June 2020: approximately RMB208.4 million).

The Group promotes individuals based on their performance and development potential in the positions held. In order to attract and retain high-calibre staff, competitive remuneration package is offered to employees (with reference to market norms and individual employees' performance, qualification and experience). On top of basic salaries, bonuses may be paid with reference to the Group's performance as well as individual's performance. Besides, share incentive schemes are also adopted to retain high-calibre staff of the Group.

The Group contributes on a monthly basis to various defined contribution retirement benefit plans organised by the relevant municipal and provincial governments in Mainland China. The Group is required to contribute a certain proportion stipulated by the government of its payroll costs to the plan as stipulated by the governments. The municipal and provincial governments undertake to assume the retirement benefit obligations payable to all existing and future retired employees under these plans and the Group has no further obligation for post-retirement benefits beyond the contributions made. The contributions are charged to profit or loss as they become payable in accordance with the rules of the defined contribution retirement benefit plans. Contributions to the defined contribution plan by the Group for its employees are fully and immediately vested when the contributions are made and may not be reduced by contributions forfeited by employees who leave the schemes prior to vesting fully in the contributions.

#### USE OF PROCEEDS FROM LISTING, PLACING AND SUBSCRIPTION

The net proceeds from the Listing (after deducting the underwriting fees and other listing expenses borne by the Company) amounted to approximately HKD1,478.63 million which was used for the intended purposes as set out in the section headed "Future Plans and Use of Proceeds" of the prospectus dated 28 June 2018. As at 30 June 2021, the net proceeds from the Listing were fully utilised.

	Net proceeds (HKD million) from the Listing				Time for the use of unutilised
Items	Percentage	Available	Utilised	Unutilised	proceeds
Expansion of our school network	60%	887.18	887.18	0	Completed
Repayment of bank loans	30%	443.59	443.59	0	Completed
Working capital and					
general corporate purposes	10%	147.86	147.86	0	Completed

The following table illustrates the net proceeds utilised for expansion of our school network as at 30 June 2021:

	As at 30 June 2021
	(HKD million)
Net proceeds utilised for expansion of our school network	
Ya'an Tianli School (雅安天立學校)	27.71
Deyang Tianli School (德陽天立學校)	131.39
Dazhou Tianli School (達州市天立學校)	114.41
Zunyi Xinpu Tianli School (遵義市新浦新區天立學校)	187.81
Yiliang Tianli School (彝良縣天立學校)	113.79
Chengdu Longquanyi Tianli Elementary School (成都市龍泉驛區天立小學校)	46.67
Chengdu Pixian Tianli School (成都郫縣天立學校)	132.35
Dongying Tianli School (東營天立學校)	133.05
Total	887.18

The Company sold a total of 91,000,000 existing ordinary shares at HKD7.72 by way of placing (the "**Placing**") on 18 December 2020 and allotted and issued a total of 91,000,000 new ordinary shares at HKD7.72 (the "**Subscription**") on 30 December 2020. For details, please refer to the announcements of the Company dated 16 December 2020 and 30 December 2020. The aggregate net proceeds from the Placing and the Subscription amounted to approximately HKD694.97 million. The intended purposes for the net proceeds from the Placing and Subscription are set out on the following table:

Items	Allocation of net proceeds (HKD million)	Unutilised as at 31 December 2020 (HKD million)	Net proceeds utilised during the Reporting Period (HKD million)	Unutilised as at 30 June 2021 (HKD million)	Expected time for the use of unutilised proceeds (Note)
Potential future mergers and acquisitions of high quality targets at reasonable prices	500.00	500.00	_	500.00	31 August 2023
Expansion of self-built and self-operated projects in first-tier and core cities	194.97	194.97	21.36	173.61	31 August 2023

Note: The expected timeline for utilising the remaining proceeds is based on the best estimation made by the Group. It will be subject to change based on the current and future development of the market condition.

The following table illustrates the net proceeds utilised for expansion of self-built and self-operated projects in first-tier and core cities as at 30 June 2021:

	As at
	30 June 2021
	(HKD million)
Net proceeds utilised for expansion of self-built and self-operated projects	
Shenzhen Tianli International School (深圳天立國際學校)	21.36

#### OTHER FUND RAISING ACTIVITIES

The Company has not conducted any fund raising activities involving the issue of its equity securities during the Period.

#### OVERALL PERFORMANCE AND COMPLIANCE WITH THE STRUCTURED CONTRACTS

The Group has adopted certain measures to ensure the effective operation of our Group with the implementation of the Structured Contracts (defined in the prospectus of dated 28 June 2018) which we obtain control over and derive the economic benefits from our operating entities in the PRC as the laws, regulations and regulatory practice in the PRC generally prohibit or restrict foreign ownership in the private education. Each of our Directors has confirmed that he/she, and his/her associates, do not have any interest in any business or interests that competes or may compete with the business of our Group and any other conflicts of interest which any such person has or may have with our Group. The Company is not aware of any non-performance of the Structured Contracts or non-compliance with such aforementioned measures.

#### **EVENTS AFTER THE REPORTING PERIOD**

No significant events that require additional disclosure or adjustments occurred after the Reporting Period.

### OTHER INFORMATION

## DIRECTORS' AND CHIEF EXECUTIVE'S INTEREST AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2021, the interest and short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which will have to be notified to the Company and the Stock Exchange pursuant to Division 7 and 8 of Part XV of the SFO (including interests and short positions which he is taken or deemed to have taken under such provisions of the SFO) or which will be required, pursuant to Section 352 of the SFO, to be recorded in the register referred to therein or which will be required pursuant to the Model Code to be notified to the Company and the Stock Exchange are set out as follows:

#### Long position in shares of the Company

Name	Capacity/Nature of interest	Number of shares held/ interested	Approximate percentage of interest
Mr. Luo Shi <i>(Note 1)</i>	Interest of a controlled corporation Interest of spouse Beneficiary of a trust	867,341,316 1,956,520 6,521,733	
		875,819,569	40.43%
Ms. Yang Zhaotao (Note 2)	Beneficiary of a trust	1,956,520	0.09%
Mr. Wang Rui <i>(Note 3)</i>	Beneficiary of a trust	1,956,520	0.09%
Mr. Tian Mu <i>(Note 4)</i>	Interest of a controlled corporation	3,700,737	0.17%

#### Notes:

- (1) Mr. Luo Shi is an executive Director, the chairman and the chief executive officer of the Company and holds 100% of the issued share capital of Sky Elite Limited. In addition, Ms. Tu Mengxuan has been granted 1,956,520 shares under the Pre-IPO Restricted Share Award Scheme, 782,608 shares of which have been vested as at 30 June 2021. Ms. Tu Mengxuan is the spouse of Mr. Luo Shi. By virtue of the SFO, Mr. Luo is deemed or taken to be interested in the shares in which Sky Elite Limited and Ms. Tu Mengxuan are interested. Furthermore, Mr. Luo has been granted 6,521,733 shares under the Pre-IPO Restricted Share Award Scheme, 5,217,384 shares of which have been vested as at 30 June 2021.
- (2) Ms. Yang Zhaotao is an executive Director and has been granted 1,956,520 shares under the Pre-IPO Restricted Share Award Scheme, 1,565,216 shares of which have been vested as at 30 June 2021.
- (3) Mr. Wang Rui is an executive Director and has been granted 1,956,520 shares under the Pre-IPO Restricted Share Award Scheme, 1,565,216 shares of which have been vested as at 30 June 2021.
- (4) Mr. Tian Mu is a non-executive Director and wholly-owns 100% of the issued share capital of Healthy and Peaceful Limited.

Save as disclosed above, as at 30 June 2021, none of the Directors and chief executive of the Company has any interests or short positions in any shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interest or short positions which they were taken or deemed to have under such provisions of the SFO), or which were recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or which were required, pursuant to the Model Code to be notified to the Company and the Stock Exchange.

## SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2021, to the best knowledge of the Directors, the following persons (other than being a Director or chief executive of the Company) had interests or short positions in the shares or underlying shares which fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO:

#### Long positions in shares of the Company

Name	Capacity/Nature of interest	Number of shares held/ interested	Approximate percentage of interest
Sky Elite Limited (Note 1)	Beneficial interest	867,341,316	40.04%
Ms. Tu Mengxuan <i>(Note 2)</i>	Beneficiary of a trust Interest of spouse	1,956,520 873,863,049	
		875,819,569	40.43%

#### Notes:

- (1) Mr. Luo holds 100% of the issued share capital of Sky Elite Limited and therefore Mr. Luo is deemed or taken to be interested in the Shares held by Sky Elite Limited under Part XV of the SFO.
- (2) Ms. Tu Mengxuan has been granted 1,956,520 shares under the Pre-IPO Restricted Share Award Scheme, 782,608 shares of which have been vested as at 30 June 2021. Ms. Tu Mengxuan is the spouse of Mr. Luo. Under the SFO, Ms. Tu Mengxuan is deemed to be interested in the same number of shares in which Mr. Luo is interested.

Save as disclosed above, as at 30 June 2021, none of the substantial or significant shareholders or other persons, other than the Directors and chief executives of the Company whose interest are set out in the section "Other information – Directors' and chief executives' interests and short positions in shares, underlying shares and debentures of the Company" above, had any interest or a short position in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO.

#### **CHANGE IN DIRECTORS' INFORMATION**

Mr. Cheng Yiqun, an independent non-executive Director, has been an independent director of Guangdong Faith Long Crystal Technology Co., Ltd (廣東惠倫晶體科技股份有限公司) (stock code: 300460.SZ) since 2 July 2021.

Save as disclosed above, since the date of the 2020 annual report of the Company and up to the date of this interim report, there were no other changes in the information of the Directors which shall be disclosed under Rule 13.51B(1) of the Listing Rules.

#### **COMPETITION AND CONFLICT OF INTEREST**

None of the Directors or the controlling shareholders (as defined in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules")) of the Company (the "Controlling Shareholders") or their respective close associates has engaged in any business that competes or may compete, either directly or indirectly, with the businesses of the Group or has or may have any other conflict of interests with the Group during the six months ended 30 June 2021.

#### PRE-IPO RESTRICTED SHARE AWARD SCHEME

The Company adopted a pre-IPO restricted share award scheme (the "**Pre-IPO Restricted Share Award Scheme**") on 26 January 2018. The Pre-IPO Restricted Share Award Scheme is not a share option scheme and is not subject to the provisions of Chapter 17 of the Listing Rules.

The Company has adopted the said scheme to align the interests of eligible persons with those of the Group through ownership of shares, to support value creation oriented performance culture and, in part, to replace those certain interests of certain eligible persons in Shenzhou Tianli Education Investment Co, Ltd. transferred in connection with the reorganization transaction of the Group.

The basis of eligibility of any selected person for the grant of share awards was determined by the Board from time to time on the basis of the selected person's contribution to the development and growth of the Group or such other factors as the Board may deem appropriate and in particular the reorganization transaction of the Group.

The maximum number of share awards that may be granted under the Pre-IPO Restricted Share Award Scheme in aggregate (excluding share awards that have lapsed or been cancelled in accordance with the rules of the scheme) shall be such number of shares held or to be held by the trustee for the purpose of the scheme from time to time, and which shall in any event, be no more than 107,178,158 shares. The Company will not make further grants of share awards under the scheme.

As at 30 June 2021, a total of 106,121,634 shares, representing approximately 4.90% of the total issued shares of the Company, were granted to the selected persons.

#### **SHARE OPTION SCHEME**

The Company has also adopted a share option scheme on 24 June 2018 (the "Share Option Scheme"). The purpose of the Share Option Scheme is to give the eligible persons an opportunity to have a personal stake in our Company and help motivate them to optimise their future contributions to our Group and/or to reward them for their past contributions, to attract and retain or otherwise maintain on-going relationships with such eligible persons who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of our Group, and additionally in the case of executives, to enable our Group to attract and retain individuals with experience and ability and/or to reward them for their past contributions.

Eligible participants of the Share Option Scheme include, among others, any executive director of, manager of, or other employee holding an executive, managerial, supervisory or similar position in any member of our Group, any proposed employee, any full-time or part-time employee, or a person for the time being seconded to work full-time or part-time for any member of our Group, a direct or indirect shareholder of any member of our Group, a supplier of goods or services to any member of our Group, a customer, consultant, business or joint venture partner, franchisee, contractor, agent or representative of any member of our Group, a person or entity that provides design, research, development or other support or any advisory, consultancy, professional or other services to any member of our Group; and an associate of any of the persons referred to the above.

Subject to the terms of this Share Option Scheme, the scheme shall be valid and effective for a period of 10 years from the date on which it becomes unconditional, after which no further options will be granted or offered but the provisions of the Share Option Scheme shall remain in force and effect in all other respects. All options granted prior to such expiry and not then exercised shall continue to be valid and exercisable subject to and in accordance with the Share Option Scheme.

For the six months ended 30 June 2021, no share option was granted, exercised, cancelled, expired or lapsed and there is no outstanding share option under the scheme. The remaining life of the scheme is seven years.



#### **RESTRICTED SHARE AWARD SCHEME**

The Company adopted a restricted share award scheme (the "**Restricted Share Award Scheme**") on 17 December 2018. The Restricted Share Award Scheme is not a share option scheme and is not subject to the provisions of Chapter 17 of the Listing Rules.

The purpose and objective of the said scheme is (i) to recognise and motivate the contribution of the key management personnel and core employees of the Group; (ii) to help the Group retain and attract the selected participants in attaining the long term business objectives of the Company; and (iii) to further align the interests of the selected participants directly to the shareholders of the Company through ownership of shares.

The eligible participants of the scheme include Directors, senior management, managerial staff, school district principals (學區校長), school sector principals (學段校長) and school reserve senior executive (學校後備高管) of the Group.

The maximum number of award shares that may be granted under the scheme in aggregate shall be no more than 75,000,000 shares.

As at 30 June 2021, under the Restricted Share Award Scheme, the trustee purchased a total of 41,548,000 shares, representing approximately 1.92% of the total issued shares of the Company. A total of 14,686,400 shares, representing approximately 0.69% of the total issued shares of the Company, were granted to selected participants under the scheme.

#### CORPORATE GOVERNANCE

The Directors are committed to the maintenance of good corporate governance practices and procedures. The Company believes that good corporate governance provides a framework that is essential for effective management, a healthy corporate culture, successful business growth and enhancing shareholders' value. The corporate governance principles of the Company emphasise a quality Board, sound internal controls, and transparency and accountability to all shareholders. The Company has adopted the code provisions set out in the Corporate Governance Code and Corporate Governance Report (the "CG Code") contained in Appendix 14 of the Listing Rules. In the opinion of the Board, the Company has complied with the CG Code during the six months ended 30 June 2021, except for the deviation from provision A.2.1 of the CG Code which is explained below:

According to provision A.2.1 of the CG Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Luo is the chairman of the Board and chief executive officer of the Company, responsible for strategic development, overall operational management and major decision making of the Group.

Mr. Luo is the founder of the Group and has been managing the Group's business and overall strategic planning since its establishment, the Directors thereby consider that the vesting of the roles of chairman and chief executive officer in Mr. Luo is beneficial to the business prospects and management of the Group by ensuring consistent leadership within the Group, aligning the directions and approaches on the board level and execution level and enabling more effective and efficient overall strategic planning for the Group. The Board considers that the balance of power and authority for the present arrangement will not be impaired and this structure will enable the Company to make and implement decisions promptly and effectively. Accordingly, the Company had not segregated the roles of its chairman and chief executive officer. The Board will continue to review and consider splitting the roles of chairman of the Board and the chief executive officer of the Company at an appropriate time if necessary, taking into account the circumstances of the Group as a whole.



The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") set out in Appendix 10 of the Listing Rules as the guidelines for the Directors' dealings in the securities of the Company. Upon specific enquiries being made with all Directors, each of them confirmed that they have complied with the required standards set out in the Model Code during the six months ended 30 June 2021.

#### PURCHASE, SALE OR REDEMPTION OF THE LISTED SECURITIES OF THE COMPANY

For the six months ended 30 June 2021, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

#### **REVIEW OF INTERIM RESULTS**

The independent auditors of the Company, namely, Ernst & Young, have carried out a review of the interim condensed financial information in accordance with the Hong Kong Standard on Review Engagement 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

The audit committee of the Company (the "Audit Committee") has jointly reviewed with the management and the independent auditors of the Company, the accounting principles and policies adopted by the Company and discussed internal control and financial reporting matters (including the review of the unaudited interim results for the six months ended 30 June 2021) of the Group. The Audit Committee considered that the interim results are in compliance with the applicable accounting standards, laws and regulations, and the Company has made appropriate disclosures thereof.

By order of the Board

Tianli Education International Holdings Limited

Luo Shi

Chairman, Executive Director and Chief Executive Officer

The PRC, 31 August 2021